



Richmond Solutions: News and Views

Richmond Solutions made a brisk start to 2012. The CV writing and LinkedIn services remain popular and, since January we have met an increasing number of clients for [interview training](#) – and with tangible success. One of our clients subsequently landed an interim role with a major UK charity; another is under offer to a Big 4 consultancy. Drop us a line if you want to know more.

We have also relaunched our [psychometric testing familiarisation service](#), working with Amber Occupational Psychology Solutions. Psychometric tests and personality profiling are increasingly used as a standard part of selection processes these days and can seem daunting if you've never done them before. Practice can improve your performance, and calm your nerves. Amber's services may also be particularly helpful if you are looking at a career change, helping you recognise your strengths and weaknesses and use them to your advantage in your new career. Please contact us for further details.

Spreading the Word

In April Heidi spoke at Women CEO's Conference of the [Association of Chief Executives of Voluntary Organisations](#) (ACEVO) on the subject of "Modern Networking". Her presentation looked at how social media, and particularly LinkedIn, facilitates effective business networking, whether online or face-to-face, and how this can be used by job seekers and recruiters to their advantage. An article on this subject by Richmond Solutions will appear in the next edition of *Network*, ACEVO's members' magazine.

Coming up later in May, Heidi and David will be speaking at the [Oxford Women in Politics](#) (OxWiP) Young Leadership Conference about CVs and LinkedIn Profiles for political positions. As part of this conference, Richmond Solutions is sponsoring OxWiP's Young Leadership Award.

Spreading Knowledge

People often say how useful they find our eBooks. If you've missed any, here's the full set:

[Good CV, Poor CV](#)

[Good LinkedIn, Weak LinkedIn](#)

[Don't miss a trick: write a covering letter that gets read](#)

[Never waste a chance: preparing for interview](#)

[Psychometric tests: preparation and why there's nothing to fear](#)

[Richmond Solutions: Summary of Services](#)

Please feel free to download them and send them on to anyone who would find them useful. They can all also be found on the [knowledge](#) page of our website.

Ambassador update

With Games time (as we're told to call it) fast approaching, not only is the excitement about the Olympics and Paralympics mounting, but the training of London's 8,000 Ambassadors is in full swing. Heidi has now completed modules one and two of her training, sat her World Host tests and has also received [Heartstart](#) training from London Ambulance Service. She recommends that everyone should do Heartstart if they have the chance. To find out more, click on the link. She has one more training session, in Victoria Station where she will be posted and very soon after that, it will be time to put all that training into practice.